

# PainWeek®

## Causalytics – You're in Pain and It's all Your Fault

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# Disclosure

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- Nothing to disclose

# Learning Objectives

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- Illustrate how precognitive thinking may negatively impact clinical decision-making in managing chronic pain
- Describe cognitive biases
- Identify common healthcare provider and patient biases regarding chronic pain and its treatment
- Distinguish the differences between implicit and explicit biases that exist in today's pain management environment
- Describe methods to help recognize, reflect upon, and circumvent potential stigmas to prevent compromise of patient care

# The Blame Game

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- Reacting to people with chronic pain
  - Do we wince?
  - Do we wait to respond until we know
    - Cause?
    - Diagnosis?
    - Context?
  - Do we stigmatize?
  - Does it depend on the circumstance(s)?
    - Does it have to do with responsibility?
  - Is our level of empathy directly related to responsibility?



*Or do we do it on the fly?*

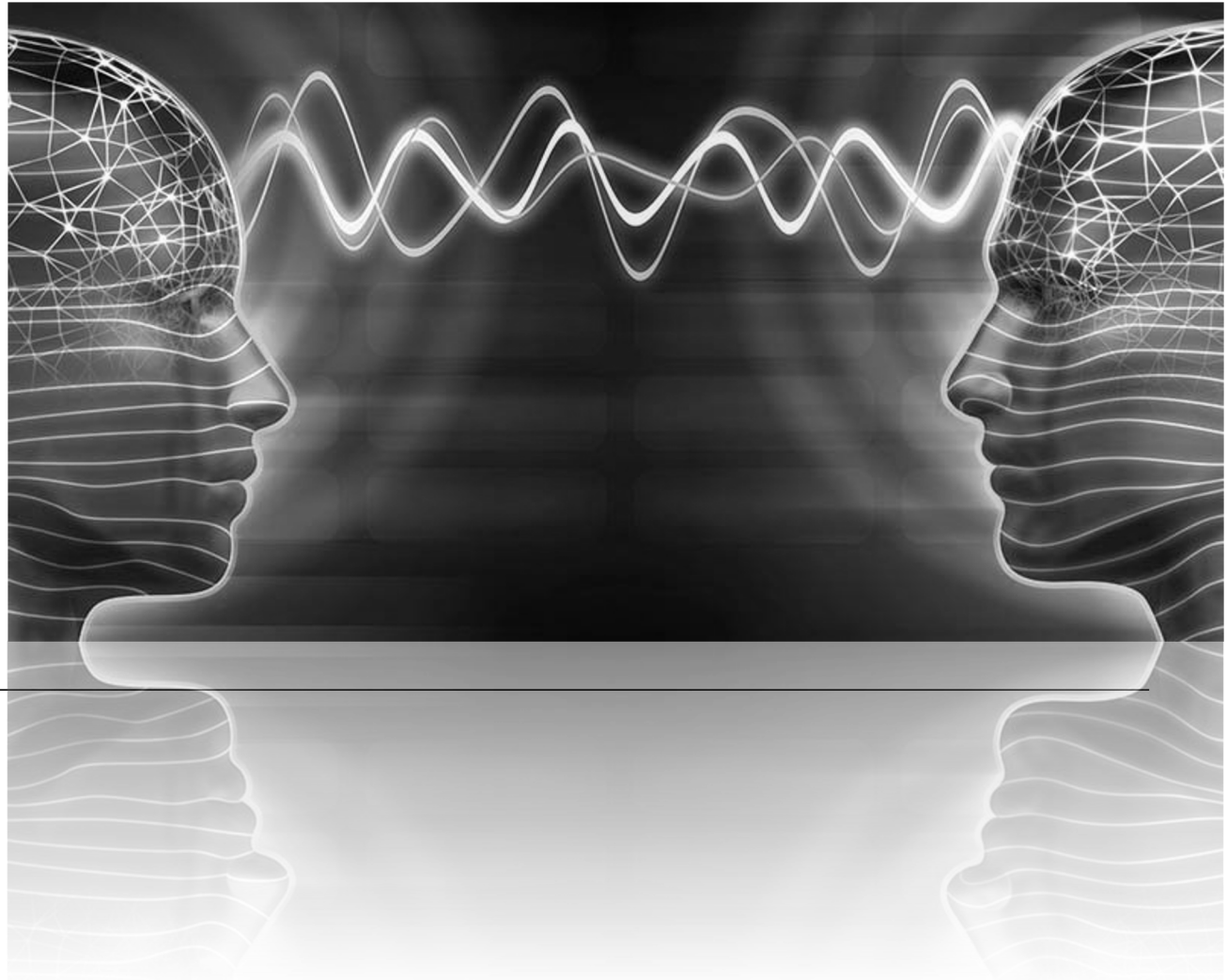
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## **Do We Plan to Blame in Advance?**



# Precognition or Cognition?

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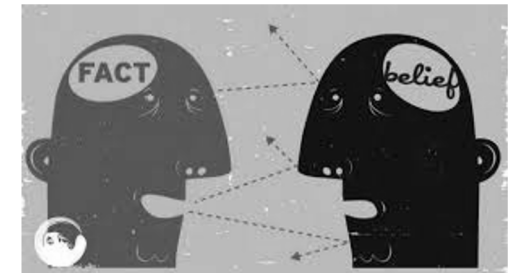


# Are We Taught to Think *Before* We Know?

## ▪ Precognition –

– Thinking that occurs *before* knowledge acquisition takes place

- Do we *predict* the future?
- Do we *see* the future?
- Do we *dictate* the future?
- Does *empirical thinking* shape our decisions?
- Do we use our *intuition*?
- Do we *judge*?
- Do we *label*??
  - If yes, *when*?
  - If yes, *why*?



# Why We Label

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- **Growing number of (sometimes) conflicting opioid prescribing guidelines**
  - Aberrant drug-related behavior(s), overdose deaths
- **Negative media attention**
  - Stigma
    - Patient
    - Healthcare provider
- **Co-morbid medical complexity**
- **State mandates**
- **Competing educational programs**
  - Educational vacuum<sup>1,2</sup>
- **FEAR OF REGULATORY SCRUTINY**





# What Happens *When* We Know?

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## ▪ Cognition –

– The **process** of acquiring knowledge and understanding through thought, experience, and the senses involving:

### – Intellect:

- Acquiring knowledge
- Perceiving
- Memory access/past experience(s)

### – Processing

### – Reasoning

### – Understanding

### – Transduction

– Language/words

### – Formation of beliefs and attitudes?

- When??





# The Need for Individuality and Choice

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- Self-reported pain ratings are subjective
- Patient needs and treatment should be highly individualized
  - Context **ALWAYS** varies
- Highly valuable contributory information should not be ignored
- ***BUT AVOID:***
  - Gut checks
  - Over-reliance on prior experience
  - Superimposition of anecdotal experience

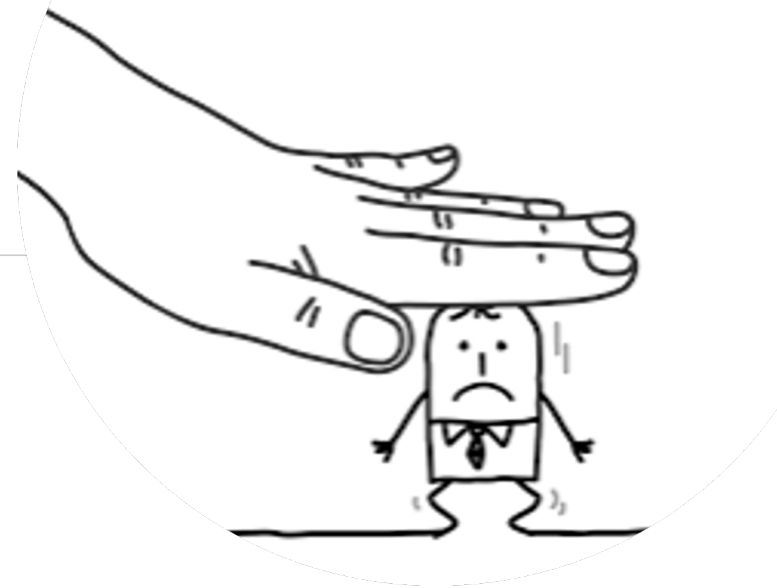


# Patients are Individuals

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There may be many things that the standard assessment processes *may not capture*

- Emotional states
- Emotional challenges
- Cultural challenges
- Cultural differences
- Different external pressures that they have in their lives





## Precognitive Judgments

- Like it or not, we bring precognitive judgments and thinking into the exam room with us every time we see a patient, probably before we even meet the patient
- We read about them before we ever meet them
  - We then judge them based on what we see *and* how we feel



**Potential Corruption of  
Assessment and Treatment**

# Patients Judge Too...

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- Patients judge themselves
- Patients judge us





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## Consider

- You may not have the ***“whole picture”***
  - At any given time, a person is dealing with many factors of which you’re unaware
- The way you think and feel about a situation may be very different from one day to the next, influenced by various elements, including ***your current mood***
- Under emotional stress, ***you may behave very differently*** than you think you would





*Are taught them from the beginning?*

**We are Fully Stocked with Cognitive Biases...**



# Cognitive Biases in Pain Management

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- Attribution error
- Anchoring
- Premature closure
- Search satisfaction
- Zebra retreat
- Blind-spotting
- Clustering illusion
- Bandwagon effect
- Authority bias
- Availability heuristic
- Conservatism bias
- Ostrich effect
- Outcome bias
- Zero-risk approach
- Placebo effect
- Recency
- Search satisfaction
- Overconfidence

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# Cognitive Biases

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## ▪ Attribution error

– Explaining a patient's condition on the basis of their disposition or character rather than seeking a valid medical explanation

– *Why?*

- Because we stereotype
- Because there are so many things to pick from...
  - Race
  - Gender
  - Age
  - Socioeconomic status
  - Educational level
  - Medical/substance abuse history
  - Diagnosis
  - Etc
- *What to do?*
  - Be aware

| Commentary

## Prejudice in medicine

*Our role in creating health care disparities*

John Guilfoyle MD FCFP   Len Kelly MD MClInSc FCFP   Natalie St Pierre-Hansen

VOL 54: NOVEMBER • NOVEMBRE 2008 *Canadian Family Physician • Le Médecin de famille canadien*



# Cognitive Biases

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## ▪ Anchoring

### – Focusing on:

- One particular sign or symptom (usually the first... –sound familiar?)
- One piece of information
- Hanging onto one particular diagnosis without taking into consideration other possibilities, or discounting and/or ignoring them

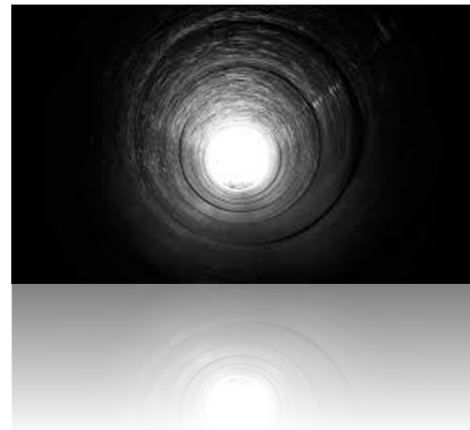
### – Why?

- Efficiency – we learn fast
- We learn from experience

### – End result – tunnel vision

### – What to do?

- Reassess
- Reconsider diagnosis if
  - New signs or symptoms
  - Unexpected course of treatment
  - Lack of progress
  - Unexpected outcome



# Cognitive Biases

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## ▪ Premature closure

### – Acceptance of an initial diagnosis

- Failing to challenge it or look any further

### – Why?

- I was always taught that if you give a patient enough time, they will tell you what's wrong with them

### – What to do?

- Always have a differential
- Look for “red flags”
  - Follow-up on them
- Consider the worst-case scenario (only as a possibility to ensure you don't miss something) and then rule it out
- Consider a 2<sup>nd</sup> brain/set of eyes – consult with a colleague



# Cognitive Biases

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## ▪ Search satisfaction

### – When an abnormality is found

- The search is OVER

### – Why?

- So we can pin the tail on the donkey!
- How many times have you heard people mention “*I have herniated discs*”?

### – What to do?

- Ask yourself more than once if something else might be going on



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# Cognitive Biases

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## ▪ Zebra retreat

– If it's not common, it can't be the diagnosis

- Not considering the rare case

– **Why?**

- Because we're taught not to think of zebras, we're taught to think of ducks...
  - Usually good advice

- “Go where the money is”

– **What to do?**

- Rule out the zebra



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# Cognitive Biases

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## ▪ Blind-spotting

– Being less likely to detect bias in yourself than in others

– **Why?**

- To some degree, it's natural...

- Unrelated to

- » Intelligence

- » Self-esteem

- » Ability to make unbiased judgments

- We tend to “do what we know” and think it's best

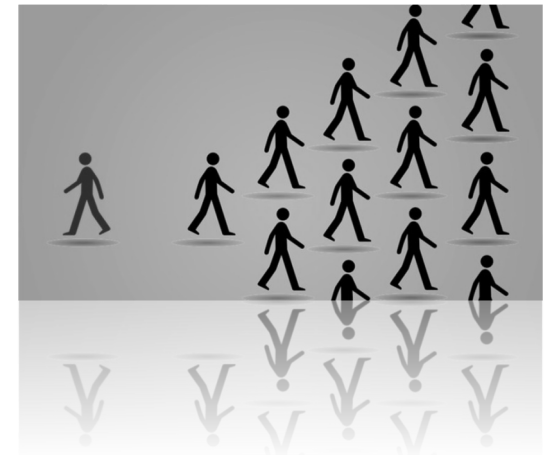
– **What to do?**

- Look in the mirror

- Self-awareness

- Identify who and what makes you feel uncomfortable

- Figure out why





# Cognitive Biases

## ▪ Clustering illusion

– The tendency to see patterns in random events

– *Why?*

- Because we believe in streaks
- Because we all have some kind of gambling tendency

– *What to do?*

- Realize it's a fallacy
- A bad case is just a bad case



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# Cognitive Biases

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## ▪ Bandwagon effect

– When a diagnosis “sticks” to a patient potentially distorting the diagnostic process

- eg, the patient with a history of substance abuse presents with bona fide pathology and pain and is assumed to be drug-seeking

– **Why?**

- Because everybody has a “permanent record”...

– **What to do?**

- Diligent assessment
- Consciously come to a diagnosis
- Take a diagnostic “time out”



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# Cognitive Biases

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## ▪ Authority bias

– **Consciously deciding to disagree with an “expert” or person with authority**

– **Why?**

- Because the “White Ivory Tower” is not “Main Street”
- Because we like to go against authority

– **What to do?**

- Know your limitations
- Make sure to listen to both patient *and* the expert and then come to your own conclusions based on objective analysis
- Make sure every member of the “team” has an equal voice



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# Cognitive Biases

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## ▪ Availability heuristic

– Recent or vivid diagnoses come to mind first and are overemphasized

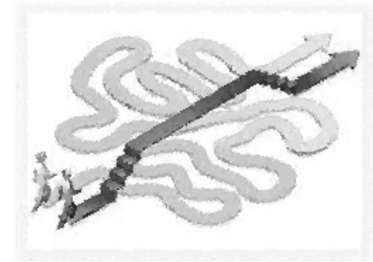
- I just had a patient with...

– **Why?**

- Think *mental shortcut*

– **What to do?**

- Remember patient individuality
- Watch for inconsistencies with common, less serious diagnoses
- Beware over-investigating because recent unexpected diagnosis in another patient



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# Cognitive Biases

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## ▪ Conservatism

– Favoring old evidence over new information

– *Why?*

- *“It’s the way I was taught”*
- *“This has always worked before”*
- *“If it isn’t broken, don’t fix it”*

– *What to do?*

- Keep an open mind
- Come to Vegas to PAINWeek every September
- Measure what the young’uns say after listening
- Understand that change is usually a good thing



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# Cognitive Biases

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## ▪ Ostrich effect

– Pretty much self explanatory

– *Why?*

- Because we like to avoid difficult

- Situations

- Discussions

- Outcomes

– *What to do?*

- Don't abandon patients

- Firing them

- *"I don't prescribe opioids"*

- *"All patients are drug seeking"*

- Don't make assumptions based on the diagnosis without context

- *"There are two types of patients that just get the opioid prescription: cancer and sickle cell"*



# Cognitive Biases

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## ▪ Outcome bias

– Judging the quality of a decision based on the outcome instead of the process of how the decision was made

– *Why?*

- Because we'd all rather be lucky than smart, right?

– *What to do?*

- Try to standardize the decision-making process
- Avoid pendulums
- Base and document decisions based on ethical principle(s)

Phew!

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# Cognitive Biases

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## ▪ Zero-risk

– **Avoidance of risk at all costs – even if the result is counterproductive**

– **Why?**

- We like predictable outcomes
- We like to avoid harm
- Nonmaleficence is what we consider to be the most important ethical principle
- Because risk mitigation is a very current topic

– **What to do?**

- Consider that risk mitigation is *not* risk elimination
  - Think about anti-coagulation...
- Risk/benefit analysis and informed consent (documented)



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# Cognitive Biases

## ▪ Honorable mention...

### – Placebo effect

- Doing something is better than doing nothing

### – Recency

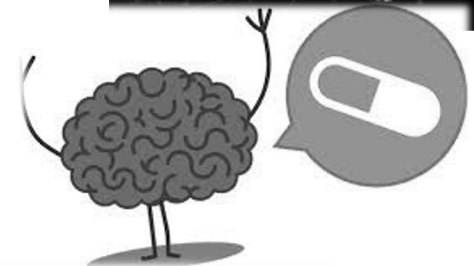
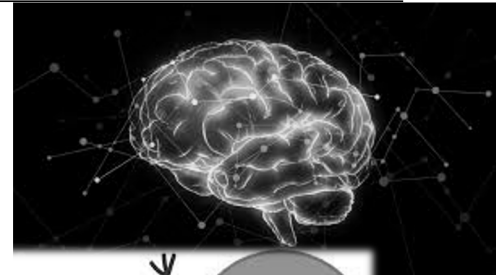
- *“I just learned about this at a conference”*

### – Search satisfaction

- Once you find something, you stop looking for other things

### – Overconfidence

- Who me?



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# Implicit or Explicit Bias?

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## ▪ Implicit bias

- ***Unconscious*** attitude(s) or stereotype(s) that may affect:
  - Understanding
  - Actions
  - Decisions
- We all have them...
- May be ***favorable or unfavorable***
- Activated ***involuntarily***
  - Usually without awareness or intentional control



# Implicit or Explicit Bias?

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## ▪ Explicit bias

- Attitude(s) or stereotype(s) we may have about a person or group on a **conscious** level
- **Deliberate**
- Generally **unfavorable**
- When people perceive their biases to be valid, they may be more likely to justify unfair/unequitable treatment
- Can have **significant negative impact** on patients' physical and mental health





*What is the Clinical Impact?*

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## So What Does all this Mean?

# Bias, Stigma, and Pain

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# Pain Management Best Practices Inter-Agency Task Force



- ***“Established to propose updates to best practices and issue recommendations that address gaps or inconsistencies for managing chronic and acute pain”***
  - The U.S. Department of Health and Human Services guided this effort along with the U.S. Department of Veterans Affairs and U.S. Department of Defense
  - The Task Force consisted of representatives from relevant HHS agencies, the Departments of Veterans Affairs and Defense and the Office of National Drug Control Policy
  - Non-federal representatives included from diverse disciplines and views, including experts in areas related to pain management, pain advocacy, addiction, recovery, substance use disorders, mental health, and minority health and more

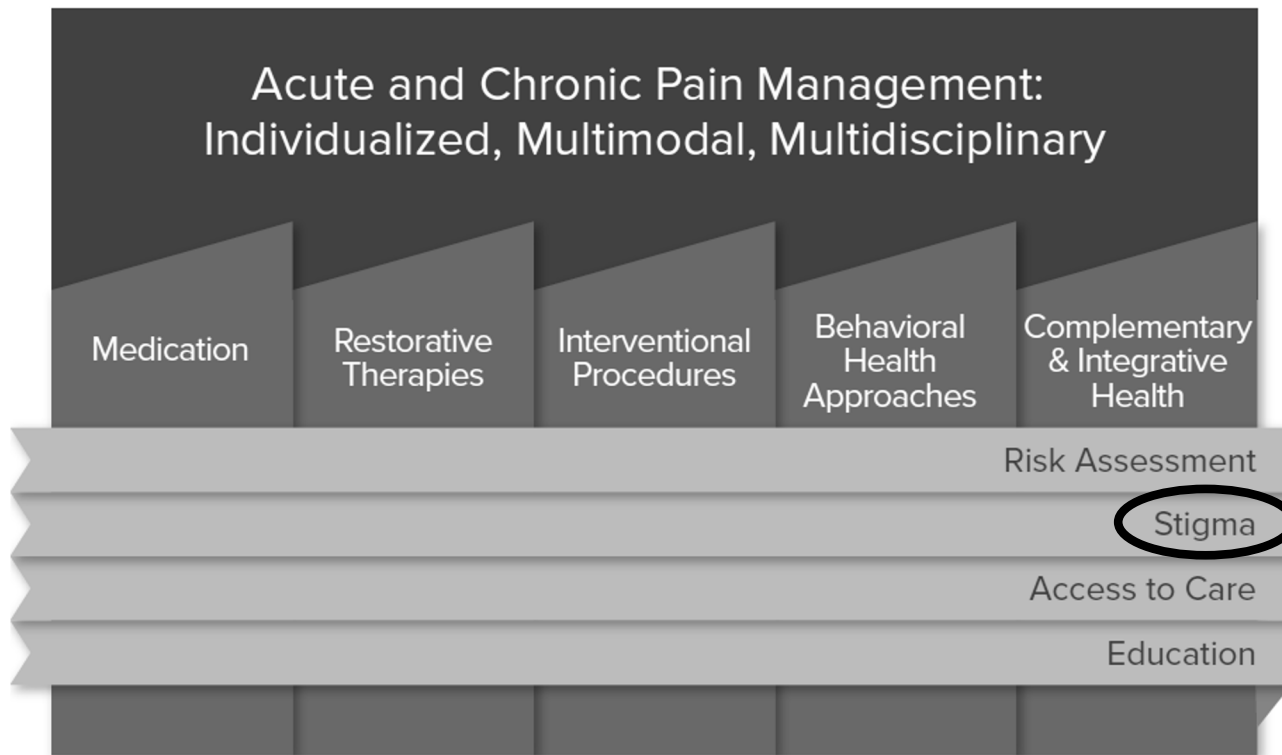
# Stigma

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- ***“Stigma can be a barrier to treatment of painful conditions”***
- **Often presents a barrier to care and is often cited as a challenge for:**
  - Patients
  - Families
  - Caregivers
  - Clinicians
  - Social dynamics
- **In the current environment, patients with chronic pain — particularly those being treated with opioids — can be stigmatized**
- **May be exacerbated when co-morbidities exist**
  - Anxiety
  - Depression
  - Substance use disorder
  - Etc

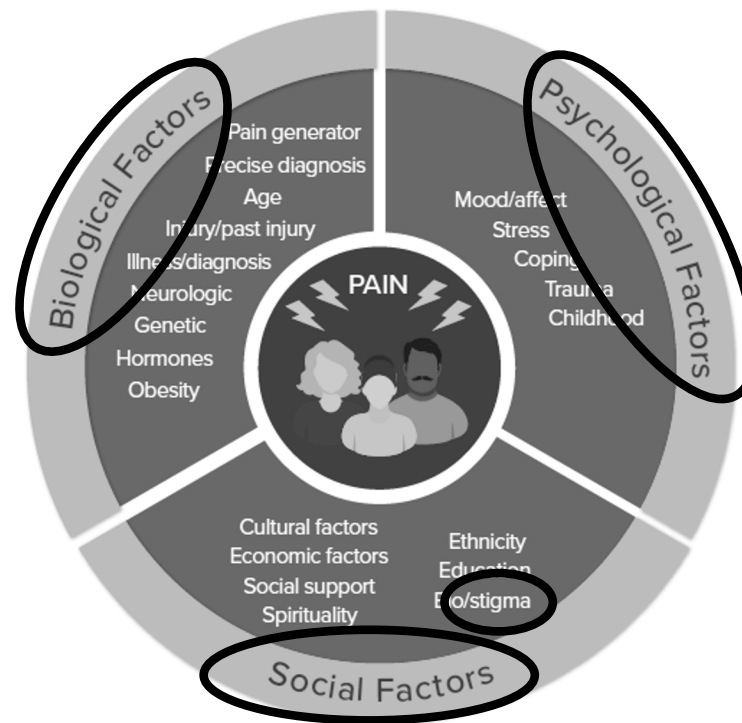


# Treatment Approaches Informed by Four Critical Topics





# The Biopsychosocial Model of Pain Management



# Stigma

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▪ ***“Studies suggest that patients who are receiving or who have previously received long-term opioid therapy for nonmalignant pain face both subtle and overt stigma from:”***

- Family
- Friends
- Coworkers
- The healthcare system
- Society
- Insurers



# Stigma

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- Feelings of **guilt, shame, judgment, and embarrassment** resulting from stigma can increase the risk for behavioral health issues, such as anxiety and depression
  - Which can further contribute to **symptom chronicity**
- *“The sub-population of patients with painful conditions and comorbid substance use disorder (SUD) face **additional barriers** to treatment because of stigmatization of both chronic pain and addiction.”*
- *“Chronic pain is common among individuals with SUD, including opioid misuse, yet **stigma remains a significant barrier** to implementation of programs and treatments for such as medication-assisted treatment and naloxone”*



## Recommendations

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***“Reducing barriers to care that exist as a consequence of stigmatization is crucial for patient engagement and treatment effectiveness”***



## Recommendations

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***“Increase patient, physician, clinician, non-clinical staff, and societal education on the underlying disease processes of acute and chronic pain to reduce stigma”***



## Recommendations

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***“Increase patient, physician, clinician, non-clinical staff, and societal education on the disease of addiction”***



## Recommendations

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***“Counter societal attitudes that equate pain with weakness through an awareness campaign that urges early treatment for pain that persists beyond the expected duration for that condition or injury”***



## Recommendations

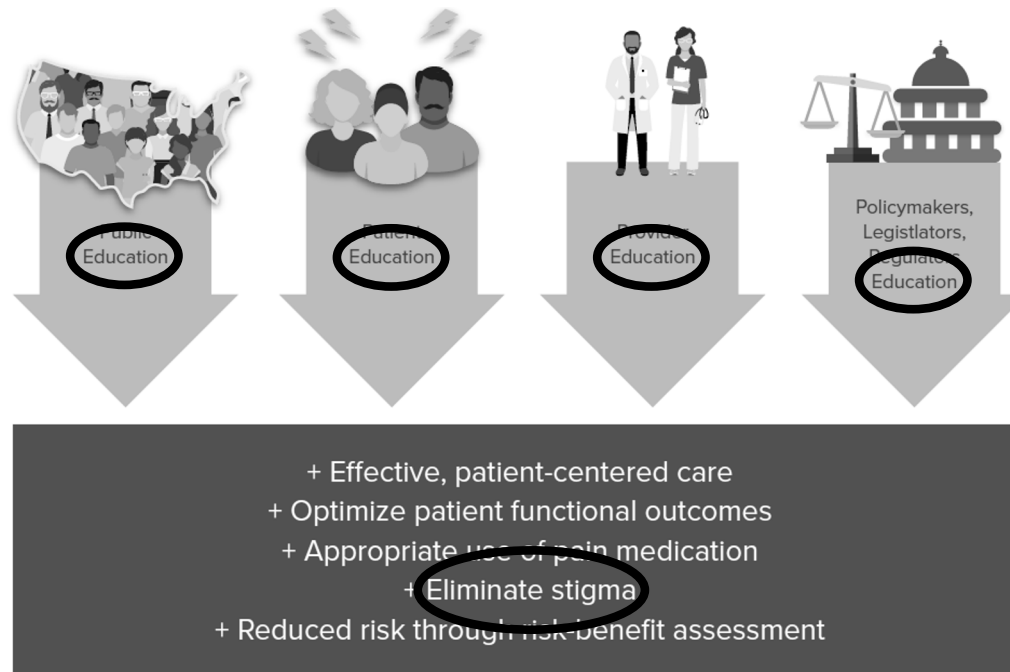
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***“Identify strategies to reduce stigma in opioid use so that it is never a barrier to patients receiving appropriate treatment, with all cautions and considerations, for the management of their chronic pain conditions”***





# Does Education Make a Difference?



# Final Thoughts...

- The issue of stigma and chronic pain is ***not new and not ours alone***

Topical Review

American  
Pain  
Society

RESEARCH  
EDUCATION  
TR  
AL

PUBLISHED BY

Pain Med

**PAIN MEDICINE**  
Volume 10 • Number 1 • 2009

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*Pain Medicine* 2011; 12:  
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**PSYCHOLOGY, PSYCHIATRY AND BRAIN NEUROSCIENCE  
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Sangeeta C. Ahlu  
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**Original Research Articles**

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\*\*Stanford University, Stai

**Review A**

**Stigma Experienced by People with Nonspecific Chronic Low  
Back Pain: A Qualitative Study**

CrossMark

**Stigmatiz**

**The Extir**

Susan Carolyn Slade, PhD Candidate,\* Elizabeth Molloy, PhD,<sup>†</sup> and Jennifer Lyn Keating, PhD\*

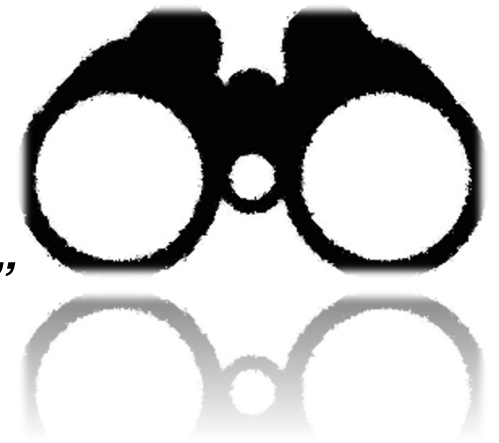
\*School of Primary Health Care, Faculty of Medicine, Nursing and Health Sciences, Monash University-Peninsula Campus, Frankston, Victoria; <sup>†</sup>Centre for Medical and Health Sciences Education, Monash University, Clayton Campus, Victoria, Australia

**painweek**

## Watch for Certain “Markers”

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- **Malingering**
  - Be really sure
- ***“The patient failed a trial/course of therapy...”***
  - Who failed who?
- ***“The last five people I went to see for this didn’t help me”***
  - What is the definition of help?
- **Drug-seeking/doctor shopping**
  - Be really sure
- **Lying**
- **These are just a few examples...**
  - There are so many more



# Final Thoughts...

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- **Reflect**
  - Your/our common biases
- **Recognize** what might happen before knowledge is acquired
- **Think** about when/how we formulate beliefs and what drives us to them
- **Consider** that the potential negative impact of precognitive thinking and bias
  - Depression
  - Anxiety
  - Low self-esteem
  - Social detachment
  - Suicide?
- **This *can* affect treatment outcomes**
  - Bad for the patient
  - Bad for us
  - Bad for everyone



# PainWeek®



***“Cure sometimes, treat often, comfort always.”***  
**– Hippocrates**

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**QUESTIONS?**

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